

FY2026 Memphis/Shelby County CoC New Project Scoring Tool

Agency: _____ Project: _____

* indicates new or updated requirements per 2026 NOFO

Threshold Requirements for New Projects	
<i>Must be "yes" for all for the project application to be considered</i>	
Threshold Requirements	Met: Yes/No or N/A
Application must be complete and submitted in E-Snaps by deadline July 31, 2026 at 2:59:59 pm	
Project application must show a required 25% match (<i>excluding leasing line item</i>)	
Applicant is a <i>current active and paid</i> member of the 2026-2027 Memphis/Shelby County Homeless Consortium.	
Organizations must participate in HMIS to be eligible for the Coordinated Entry (CE) process. All projects are required to participate in both HMIS and the CoC's Coordinated Entry process.	
Applicants must demonstrate eligibility. Eligible project applicants for the CoC Program Competition are found at 24 CFR 578.15 and in the Act and include nonprofit organizations, states, local governments, instrumentalities of state and local governments, Indian Tribes and TDHE [as defined in section 4 of the Native American Housing Assistance and Self-Determination Act of 1996 (25 U.S.C. 4103) (TDHEs)]. Public housing agencies, as such term is defined in 24 CFR 5.100, are eligible without limitation or exclusion. For-profit entities are ineligible to apply for grants and are prohibited from being subrecipients of CoC Program grant funds.	
*The project applicant will not engage in illegal racial discrimination per the requirements of 2 CFR 200.300(a).	
*The project applicant must certify they will not operate drug injection sites or "safe consumption sites" in violation of 21 U.S.C. 856(a)(1), knowingly permit the use or distribution of illicit drugs on property under their control in violation of 21 U.S.C. 856(a)(2), or knowingly distribute drug paraphernalia in violation of 21 U.S.C. 863.	
*Project applicants must demonstrate the financial and management capacity and experience to carry out the project as detailed in the project application and the capacity to administer federal funds, as evidenced by a description of the applicant and subrecipient experience with similar projects and with successful administration of SHP, S+C, or CoC Program funds or other federal, state, local, or private resources.	
Project applicants must have satisfactory capacity, drawdowns, and performance for existing grant(s) funded under the CoC Program, as evidenced by timely reimbursement of subrecipients, regular drawdowns, and timely resolution of any monitoring findings; however, this does not apply to project applicants who have never received a CoC funded project ;	
*The project applicant's prior grant performance must have met the plans and goals established in the initial application or grant as amended. This does not apply to project applicants who have never received a CoC funded project.	
*The project applicant must have demonstrated timeliness standards for grants being renewed, including the expenditure of grant funds. This does not apply to project applicants who have never received a CoC funded project.	
*The project applicant must have demonstrated performance in assisting program participants to achieve and maintain self-sufficiency and independent living and records of success. This does not apply to project applicants who have never received a CoC funded project.	
*The project applicant must not have evidence of unwillingness to accept technical assistance, a history of inadequate financial accounting practices, indications of project mismanagement, a drastic reduction in the population served, program changes have been made without prior HUD	

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approval, or the loss of project site control. This does not apply to project applicants who have never received a CoC funded project.	
*The project applicant understands that HUD reserves the right to reduce or reject a project application based on reasons listed on pages 61-62 of the NOFO, (V.A.4.b.2.a-h).	
*Participant Eligibility. Projects funded through this NOFO must have the following eligibility criteria for program participants. All references to paragraphs of the definition of homeless that are found throughout this NOFO refer to the paragraphs listed under the definition of "homeless" in 24 CFR 578.3 and include the definition of "homeless" under section 103(b) of the McKinney-Vento Homeless Assistance Act, even if section 103(b) is not explicitly referenced. As provided by the Consolidated Appropriations Act, 2026, youth aged 24 and under must not be required to provide third-party documentation that they meet the homeless definition in 24 CFR 578.3 or section 103(b) of the McKinney-Vento Homeless Assistance Act as a condition for receiving services funded under this NOFO. Additionally, any youth-serving provider funded under this NOFO may serve unaccompanied youth aged 24 and under or families headed by youth aged 24 and under who are living in unsafe situations. HUD interprets "youth-serving provider" as a private nonprofit organization whose primary mission is to provide services to youth aged 24 and under and families headed by youth aged 24 and under. HUD interprets "living in unsafe situations" as having an unsafe primary nighttime residence and no safe alternative to that residence. These youth-related requirements supersede any conflicting requirements under this NOFO or the Rule. [Page 41] Participants eligible to be served by projects funded under this NOFO, are as follows: a. PH-PSH projects awarded CoC funds must serve one of the following: (1) persons who qualify as homeless under paragraphs (1), (2), or (4) of 24 CFR 578.3 or Section 103(b) of the McKinney-Vento Homeless Assistance Act where the head of household also has a qualifying disability as defined section 401(9) of the McKinney Vento Homeless Assistance Act; [page 42] b. TH, PH-RRH, Joint TH/PH-RRH, SSO projects awarded CoC funds must serve persons who qualify as homeless under paragraphs (1), (2), or (4) of 24 CFR 578.3 or Section 103(b) of the McKinney-Vento Homeless Assistance Act with the following exception: PH-RRH, TH, Joint TH/PH-RRH, SSO- may serve persons who qualify as homeless under paragraph (3) of 24 CFR 578.3 if the CoC is approved to serve persons in paragraph (3).	
New Project Specific Thresholds (pg 62): HUD will review all new project applications to determine if they meet the following project quality threshold requirements. (a) For previous CoC funded recipients: project applicants must have satisfactory capacity, drawdowns, and performance for existing grant(s) funded under the CoC Program, as evidenced by timely reimbursement of subrecipients, regular drawdowns, and timely resolution of any monitoring findings; however, this does not apply to project applicants who have never received a CoC Program funded project; (b) for expansion project applications, project applicants must describe the part of the project that is being expanded and demonstrate the project is not replacing other funding sources; and (c) project applicants must demonstrate their ability to meet all timeliness standards per 24 CFR 578.85. HUD reserves the right to deny a funding request for a new project, if the request is made by an existing recipient that HUD finds to have significant issues related to capacity, performance, unresolved audit, or monitoring findings related to one or more existing grants; or does not routinely draw down funds from eLOCCS at least once	

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per quarter. HUD also reserves the right to withdraw funds if no APR is submitted on the prior grant. HUD also reserves the right to reject a project if the recipient is not compliant with audits for large grant recipients (over \$1,000,000 or more) as required by 2 CFR 200.501.	
Applicant has an Active SAM registration with current information.	
Applicant has a valid UEI number in the application.	
For new TH Projects, the applicant will demonstrate that the organization will require program participants to take part in supportive services (e.g. case management, life skills, substance use treatment) in line with 24 CFR 578.75(h).	
Applicant has no Outstanding Delinquent Federal Debts	
Applicant has current Live Give Midsouth Profile (via Community Foundation platform)	
Applicant has no Debarments and/or Suspensions - In accordance with 2 CFR 2424, no award of federal funds may be made to debarred or suspended applicants, or those proposed to be debarred or suspended from doing business with the Federal Government.	
Applicant has Accounting System - HUD will not award or disburse funds to applicants that do not have a financial management system that meets federal standards as described at 2 CFR 200.302. HUD may arrange for a survey of financial management systems for applicants selected for award who have not previously received federal financial assistance or where HUD Program officials have reason to question whether a financial management system meets federal standards, or for applicants considered high risk based on past performance or financial management findings.	
Disclosed any violations of Federal criminal law - Applicants must disclose in a timely manner, in writing to HUD, all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the Federal award. Failure to make required disclosures can result in any of the remedies described in 2 CFR §200.338, Remedies for noncompliance, including suspension or debarment. This mandatory disclosure requirement also applies to subrecipients of HUD funds who must disclose to the pass-through entity from which it receives HUD funds.	
HUD reserves the right to deny a funding request for a new project, if the request is made by an existing recipient that HUD finds to have significant issues related to capacity, performance, unresolved audit, or monitoring findings related to one or more existing grants; or does not routinely draw down funds from eLOCCS at least once per quarter. HUD also reserves the right to withdraw funds if no APR is submitted on the prior grant. (Is not applicable for organizations who have never received CoC funding)	
Did this project and agency meet all of the threshold requirements?	

Permanent Housing: Permanent Supportive Housing(PH-PSH)	
The type of housing proposed, including the number and configuration of units, will fit the needs of the program participants. (1 point)	
The type of supportive services and assistance that will be required to program participants will ensure that the participant is able to successfully obtain and retain permanent housing and in a manner that fits their needs (e.g. transportation, safety planning, enhanced case management). If the applicant is proposing to expand an existing PH project, it must demonstrate how they are expanding supportive services to program participants, including where appropriate, on-site supportive services. (1 point)	
The project will serve homeless individuals or families with a disability in accordance with 24 CFR 578.37 (a)(1)(i) . (1 point)	
Demonstrate that the average cost per household served for the project is reasonable, consistent with 2 CFR 200.404. (1 point)	

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The project will be supplemented with resources from other public or private sources, which may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP. (1 point)	
Did this project meet the required 3 out of 5 points?	
Permanent Housing: Rapid Rehousing (PH-RRH)	
The provision of tenant-based rental assistance will help individuals and families achieve self-sufficiency within 24 months. (1 point)	
The type of supportive services and assistance that will be offered to program participants (e.g., case management, substance use treatment, mental health treatment, and employment assistance) will ensure that the participant is able to successfully obtain self-sufficiency and exit homelessness. (2 points)	
The applicant has previously operated or currently operates a homelessness project where, or has a plan in place to have, at least 50 percent of participants exit to permanent housing within 24 months and at least 50 percent of participants exit with employment income as reflected in HMIS or another data system used by the applicant, or has a plan in place to ensure this. (1 points)	
Demonstrate the average cost per household served for the project is reasonable. 2 CFR 200.404. (1 point)	
The project will be supplemented with resources from other public or private sources, that may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP. (1 point)	
Did this project meet the required 6 out of 8 points?	
Supportive Services Only: Standalone(SSO)	
The Supportive Services project is necessary to assist people in exiting homelessness, addressing barriers to stable housing (e.g. substance use disorder, unemployment, childcare, etc.) and increasing self-sufficiency and the Recipient will conduct an annual assessment of the service needs of the program participants. (1 point)	
The proposed project has a strategy for providing supportive services to eligible program participants including those with histories of unsheltered homelessness and those who do not traditionally engage with supportive services. (2 points)	
The project will be supplemented with resources from other public or private sources, that may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP. (1 point)	
Demonstrate the average cost per household served for the project is reasonable. 2 CFR 200.404. (1 point)	
Did this project meet the required 4 out of 5 points?	
HMIS	
The HMIS funds will be expended to further the CoC's HMIS implementation.	
The HMIS will collect all Universal Data Elements as set forth in the HMIS Data Standards.	
The HMIS will be able to de-duplicate client records.	
The HMIS will produce all HUD-required reports and provide data as needed for HUD reporting (e.g., APR, quarterly reports, data for CAPER/ESG reporting) and other reports required by other federal partners.	
Did this project meet the required 3 out of 4 points?	
Supportive Services Only: Street Outreach(SSO)	
The project will be supplemented with resources from other public or private sources, that may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP. (1 point)	
The proposed project has a strategy for providing supportive services to eligible program participants including those with histories of unsheltered homelessness and those who do not traditionally engage with supportive services. (2 points)	

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Demonstrate that the applicant has a history of, or a plan for, partnering with first responders and law enforcement to engage people living in places not meant for human habitation to access emergency shelter, treatment programs, reunification with family, transitional housing or independent living. The applicant must cooperate, assist, and not interfere or impede with law enforcement to enforce local laws such as public camping and public drug use laws such as public camping and public drug use laws and assist/be willing to assist first responders in their efforts to engage homeless individuals. (1 point)	
The applicant has experience providing outreach service, or a plan for providing outreach services, consistent with the activity description at 24 CFR 578.53(e)(13) and has a plan for or demonstrated effectiveness at helping people successfully exit from places not meant for human habitation to emergency shelter, treatment programs, transitional housing or permanent housing programs. (1 point)	
Demonstrate the average cost per household served for the project is reasonable. 2 CFR 200.404. (1 point)	
Did this project meet the required 5 out of 6 points?	
Transitional Housing (TH)	
Demonstrate that the project will provide and/or partner with other organizations to provide eligible supportive services that are necessary to assist program participants to obtain and maintain housing (i.e., case management, behavioral healthcare, employment training, etc.). (2 points)	
The applicant has prior experience operating transitional housing or other projects that have successfully helped homeless individuals and families exit homelessness within 24 months or has a plan in place to ensure homeless individuals and families will exit homelessness within 24 months. . (1 point)	
The applicant has previously operated or currently operates transitional housing or another homelessness project, or has a plan in place to ensure that at least 50 percent of participants exit to a positive destination within 24 months and at least 50 percent of participants exit with employment income as reflected in HMIS or another data system used by the applicant. (1 point)	
The project will be supplemented with resources from other public or private sources, that may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP. (1 point)	
Describe how the proposed project will: - Assess the service needs of program participants - and provide individualized services for program participants during their time in Transitional Housing that will result in at least 20 hours per week of engagement in services, activities or employment for all program participants, except for a program participant over age 62 or who is an individual with handicaps as defined in 24 CFR 8.3 or a with a developmental disability as defined under 24 CFR 578.3 (examples of services or activities include case management, counseling, treatment, volunteering, work therapy, education, job training, community building activities, etc.) Employment may contribute to the 20 hours per week of engagement. The project description provided here does not constitute a reporting or documentation requirement. Indicate that the proposed project will create service plans for each program participant that include: - the services to be provided, when and how often services will be provided, by whom all services will be provided; - program participant goals, strategies for achieving those goals, and target dates for achievement to focus on improved health and wellness, housing stability, and increased employment income leading to financial stability and self-sufficiency. (2 points)	
Demonstrate that the average cost per household served for the project is reasonable, consistent with 2 CFR 200.404 (below). (1 point)	
Did this project meet the required 6 out of 8 points?	

I _____, certify that all of the above statements are correct and this organization agrees to comply with all threshold requirements.

Authorized Agency Representative Signature

Date

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I. Applicant Experience – 50 points		
Rating Factor	Scoring Scale	Points Awarded
1. Applicant's description of their experience in effectively utilizing federal funds	15 points – Very complete description 12 points – Mostly complete description 9 points – Somewhat complete description 0 points – No experience or Incomplete narrative	
2. Applicant's description of their experience in performing the activities proposed in the application	15 points – Very complete description 12 points – Mostly complete description 9 points – Somewhat complete description 0 points – No experience or Incomplete narrative	
3. Applicant's description of their experience in leveraging Federal, State, local, and private sector funds	10 points – Very complete description 7 points – Mostly complete description 5 points – Somewhat complete description 0 points – No experience or Incomplete narrative	
4. Applicant's description of their financial management structure for the organization	10 points – Very complete description 7 points – Mostly complete description 5 points – Somewhat complete description 0 points – No experience or Incomplete narrative	
II. Design of Housing & Supportive Services – 50 points		
Rating Factor	Scoring Scale	Points Awarded
1) Applicant demonstrates understanding of the needs of the persons to be served and included individuals/ families with recent lived experience in the design of the project	10 points - Completely demonstrates understanding of persons served 7 point - Mostly demonstrates understanding of persons served 5 points - Somewhat demonstrates understanding of persons served 0 points - Does not demonstrate understanding of persons served - NA- 10 points	
2) Applicant plans to partner with workforce development centers, employers, childcare, and other supportive service providers to increase employment and income of participants	10 points - Applicant thoroughly outlines a plan to partner with supportive service providers 5 points - Applicant somewhat outlines a plan to partner with supportive service providers 0 points - Applicant does not outline a plan to partner with supportive service providers - NA- 10 points	
3) Applicant provides a description of participation agreements for services such as case management, job training, life-skills training, and substance abuse treatment that will improve health and self-sufficiency/long-term economic independence	10 points - Applicant thoroughly provides a detailed description of the participation agreement 7 point - Applicant mostly provides a detailed description of the participation agreement 5 points - Applicant somewhat provides a detailed description of the participation agreement 0 points - Applicant does not provide a detailed description of the participation agreement - NA- 10 points	
4) Applicant demonstrates how trauma-informed care is applied to not only victims of DV, but to the general homeless population	10 points - Completely demonstrates use of trauma-informed care 7 point - Mostly demonstrates use of trauma-informed care 5 points - Somewhat demonstrates use of trauma-informed care	

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	0 points - Does not demonstrate use of trauma-informed care - NA- 10 points	
5) Leverages health resources or leverages housing resources in accordance with NOFO paragraph VII.B.1.c.(12)	10 points - Leverages both health and housing resources 5 points - Leverages either health or housing resources 0 points - Does not leverage health or housing resources - NA- 10 points	
III. Improves System Performance - 20 points(per project type)		
Rating Factor	Scoring Scale	Points Awarded
Transitional Housing: Plan to ensure that at least 50% of participants exit to permanent housing within 24 months and at least 50% of participants exit with employment income.	10 points - Applicant thoroughly outlines a plan 5 points - Applicant somewhat outlines a plan 0 points - Applicant does not outline a plan	
SSO Standalone: Plan to assist people exiting homelessness and increasing self-sufficiency.	10 points - Applicant thoroughly outlines a plan 5 points - Applicant somewhat outlines a plan 0 points - Applicant does not outline a plan	
SSO Street Outreach: Plan to effectively help participants to successfully exit from places not meant for human habitation to emergency shelter, treatment programs, transitional housing, or PH programs.	10 points - Applicant thoroughly outlines a plan 5 points - Applicant somewhat outlines a plan 0 points - Applicant does not outline a plan	
Permanent Housing: Plan to ensure that the participant is able to successfully obtain and retain PH in a manner that fits their needs.	10 points - Applicant thoroughly outlines a plan 5 points - Applicant somewhat outlines a plan 0 points - Applicant does not outline a plan	
HMIS: Plan to ensure that HMIS supports the work of the CoC.	10 points - Applicant thoroughly outlines a plan 5 points - Applicant somewhat outlines a plan 0 points - Applicant does not outline a plan	
Applicant outlines a plan to self-evaluate project's performance.	10 points - Applicant thoroughly outlines a plan for self-evaluation 5 points - Applicant somewhat outlines a plan for self-evaluation 0 points - Applicant does not outline a plan for self-evaluation	
IV. Timeliness - 10 points		
Rating Factor	Scoring Scale	Points Awarded
Applicant outlines a plan for rapid implementation of the program, documenting how the project will be ready to begin serving the first program participant.	5 points - Applicant thoroughly outlines a plan for rapid implementation of the program 3 points - Applicant somewhat outlines a plan for rapid implementation of the program 0 points - Applicant does not outline a plan for rapid implementation of the program - NA- 5 points	
Applicant provides a detailed schedule of proposed activities for 60 days, 120 days, and 180 days after grant award.	5 points - Applicant includes a detailed schedule of proposed activities 3 points - Applicant somewhat outlines a schedule of proposed activities	

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	0 points - Applicant does not include a detailed schedule of proposed activities	
V. Financial - 40 points		
Rating Factor	Scoring Scale	Points Awarded
Organization's most recent audit: 1. Found no exceptions to standard practices, 2. Identified agency as 'low risk', and 3. Indicates no findings.	10 points - Agency's most recent audit met audit requirements 0 points - Agency's most recent audit did not meet audit requirements	
Applicant's documented match amount meets HUD requirements.	10 points - Applicant's documented match amount meets HUD requirements 5 points - Applicant provides documented match amount but it does not meet HUD requirements 0 points - Applicant does not provide documented match amount	
Applicant's budgeted costs are reasonable, allocable, and allowable.	10 points - Applicant's budgeted costs are completely reasonable, allocable, and allowable 5 points - Applicant's budgeted costs are somewhat reasonable, allocable, and allowable 0 points - Applicant's budgeted costs are not reasonable, allocable, and allowable	
Cost per unit/household <i>Project average:</i>	10 points – At or below project type community average 7 points – 1-25% above average 5 points – 26-50% above average 0 points – >51% above average - NA- 10 points	
VI. CoC Participation - 5 points		
Rating Factor	Scoring Scale	Points Awarded
Applicant participates in the Memphis and Shelby County Homeless Consortium (i.e., attending CoC meetings, CoC committee engagement, PIT count planning/execution, and working with homeless persons, which is complementary to CoC).	5 points – Applicant is an active member of the Memphis and Shelby County Homeless Consortium 0 points - Applicant does not participate in a Memphis and Shelby County Homeless Consortium committee	
VII. Imported Renewal Score - 55 points		
Rating Factor	Scoring Scale	Points Awarded
Transition Grant, YHDP Replacement or Reallocation, DV Reallocation Renewal Score - only for renewal projects that are transitioning to a new project type, replacing, or reallocating their renewal grant	- Points based on the Renewal scorecard from the previous project type 55 points - NA if non-transition grant project	
Total New Project Points Awarded (out of 230 possible):		